



Business Development Manager

Tourism London is seeking a proven professional to join the team! This position is a two-year contract reporting to the Director of Conventions. The successful candidate will work collaboratively with Tourism London and RBC Place London to support the mission of attracting meetings and conferences to London.

Ideally based in the GTHA, the Business Development Manager is a home-based position. Participation in industry events, face-to-face meetings with prospective clients and conducting innovative site-inspections in London are key expectations. The Business Development Manager will prospect and contract meetings and conferences to primarily Provincial and National association accounts within assigned market segments.

Qualifications:

- Preferred candidates will be university/college graduates
- Minimum 3 years of sales experience in the meetings industry
- Thrive in a goal-oriented and relationship-driven environment
- Highly organized and disciplined

If you are our perfect new team member apply by email to:

Attn: Karen Dowhan
Tourism London
kdowhan@londontourism.ca

Tourism London is a membership based, destination marketing organization, working with Tourism and Hospitality industry partners to facilitate, lead and promote tourism and local businesses to the benefit of our local economy, thus promoting the City of London as a year-round destination choice for business events, meetings, conferences, sport and leisure travelers.

We thank all applicants for their expression of interest; however, only those candidates selected for an interview will be contacted.

Posting closes on March 18, 2020.